

Appendix

Financial data for alternative key figures



Net sales

SEK m	Reported net sales Apr-Jun 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
The Group	1,389	-71	1,318	-5%	5,119	-118	5,001	-2%
Total	1,389	-71	1,318	-5%	5,119	-118	5,001	-2%

Net sales per product line

SEK m	Reported net sales Apr-Jun 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Foundation Brake	828	-40	788	-5%	3,008	-46	2,962	-2%
Air Controls	561	-31	530	-6%	2,111	-72	2,039	-3%
Total	1,389	-71	1,318	-5%	5,119	-118	5,001	-2%

Net sales per customer category

SEK m	Reported net sales Apr-Jun 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Truck (including buses)	355	-19	336	-5%	1,295	-19	1,276	-1%
Trailer	403	-14	389	-3%	1,593	-41	1,552	-3%
Aftermarket	631	-38	593	-6%	2,231	-58	2,173	-3%
Total	1,389	-71	1,318	-5%	5,119	-118	5,001	-2%

Net sales per region

SEK m	Reported net sales Apr-Jun 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Europe	448	-7	440	-2%	1,811	-74	1,737	-4%
North America	732	-60	673	-8%	2,432	-43	2,389	-2%
Asia & Middle East	152	-4	148	-2%	708	-19	689	-3%
South America	57	0	57	0%	168	18	186	11%
Total	1,389	-71	1,318	-5%	5,119	-118	5,001	-2%

Quarterly data

Financial data for alternative key figures

SEK m, if not otherwise stated	2019		2018				2017		
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
One-off items:									
Restructuring costs	-17	0	-1	0	0	0	-11	-7	0
Costs related to the bidding process	-1	0	0	0	5	0	-22	-10	-12
Product related warranty	0	0	-49	0	-5	0	0	-2	-35
Total one-off items	-18	0	-50	0	0	0	-33	-19	-47
Research and development expenditure									
excl. depreciations:	-59	-56	-60	-51	-54	-47	-47	-41	-45
Product development cost for new technology¹	-12	-11	-	-	-	-	-	-	-
Net of interest and financial items:									
Interest income	4	3	5	0	1	1	1	1	2
Interest expenses	-10	-5	-7	-2	-8	-5	-4	-2	-6
Total net of interest	-6	-2	-2	-2	-7	-4	-3	-1	-4
Other financial items	-9	-5	-8	-9	-4	0	-4	-2	-13
Total financial items	-15	-7	-10	-11	-11	-4	-7	-3	-17
Net debt:									
Interest-bearing assets	196	280	305	214	216	195	194	255	261
Interest-bearing liabilities including derivative instruments	-731	-724	-582	-572	-554	-481	-335	-406	-313
Pension liabilities	-511	-498	-455	-458	-470	-460	-443	-421	-460
Total net debt	-1,046	-942	-732	-816	-808	-746	-584	-572	-512
Capital employed:									
Total assets	4,374	4,377	3,689	3,733	3,769	3,531	3,078	3,126	3,155
Non interest-bearing liabilities and provisions	-1,062	-1,043	-1,041	-1,124	-1,187	-1,081	-909	-913	-1,037
Total capital employed	3,312	3,334	2,648	2,609	2,582	2,450	2,169	2,213	2,118
Average capital employed²:	2,941	2,699	2,571	2,449	2,336	2,239	2,193	2,158	2,133
Net income attr. to owners of parent company:									
Net income	51	68	-24	58	61	58	14	26	10
Net income attributable to non-controlling interests	2	1	3	1	1	0	2	1	1
Total net income attr. to owners of parent company	49	67	-27	57	60	58	12	25	9
Equity attr. to owners of parent company:									
Equity	1,675	1,708	1,611	1,617	1,581	1,502	1,395	1,361	1,339
Equity attributable to non-controlling interests	33	31	28	24	27	25	25	23	24
Total equity attr. to owners of parent company	1,642	1,677	1,583	1,593	1,554	1,477	1,370	1,338	1,315
Average equity attributable to owners of parent company²:	1,610	1,577	1,515	1,466	1,419	1,370	1,347	1,342	1,340
Average No. of share:	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216

¹ Reported from 2019, excluding joint venture with VIE in China.² Rolling twelve months